# **NeoSOFT**®

Capabilities

## Driving Digital Outcomes in the Retail Industry

THANKS

FOR YOUR PURCHASE

10:30

CONFIRMATION



## **Certified To Deliver Quality**

KPMG



This is to affirm that

### **NeoSOFT Private Limited**

**Organizational Unit: Software Development Unit** 

has been appraised at

**Maturity Level 5** 

of the Capability Maturity Model Integration for Development,

Version 3.0



ISO 9001:2015 Quality Management ISO 27001:2013 Information Security

ISO

20000-1:2011 IT Management ISO

22301:2012 Business Continuity Management

## What We Do

#### **Team Augmentation**

A team of 4000+ Battle Tested engineers across 100+ Different Stacks.

We are your Digital Factory, dedicated teams to supercharge your development throughput.

0 Operational Overheads.

Agile & On Demand.

#### **Fixed Scope**

We offer meticulously crafted project specifications and timelines for cutting-edge development, seamless integrations and feature-rich solutions.

The NeoSOFT approach ensures your projects are delivered with precision and excellence.

#### **Managed Services**

Our IMS services helps enterprises to run Business as usual.

With strong SLA driven services, 24x7 Support, Governance and Technology expertise, we help to optimize processes and costs.

## **Our Expertise**

We help businesses wherever they are in their digital journey. From consulting for a **digital transformation** to carving out a **technology roadmap**. Our expertise helps you to **drive ROI** from your digital initiatives.



## **Our Capabilities**

01.

**Product Engineering** 

#### - Customer Experience

02.

- Web Platforms
- Mobility solutions
- Analytics
- POS
- Automation
- Logistics & Supply Chain

- Personalization
- Store Layout
- Merchandising
- Digital Kiosks
- AR/VR
- In-store Trials
- Digital Catalogs

Hi-Tech Backend 03. 04. **3D** Visualizations CRM • AR/VR ERP • • Inventory Management **Digital Trials** ٠ Fraud and Shrinkage Metaverse • Payments & Security IoT • • Salesforce automation Blockchain Traffic and Heat maps . Predictive & Prescriptive . Analytics

## Segments We Serve



## **Selected Clientele**

LVMH	EROS GROUP	NESTO Atharpuruset	Sharaf DG	<b>AWR</b> OSTAMANI	FUTURE RETAILIN <sup>®</sup>	<b>MYKAA</b> FASHION	CARATLANE A pathog Portnersto	CharlotteTilbury	Walmart 🔆
Mature's Basket	SPACES.	sodexo		Venky's	D≜Mart	Obsess	M MYGLAMM	AL 🔁 MUSBAH	Shufersal
HOURE	Paradise		<b>?</b> PharmEasy	<b>∰ MEDIKA</b> BAZAAR	Wellnessta	Eddes #1 Except Destination	RALPH LAUREN	SAM SURIN	CO GO2
Q)05	WIRELESS VISION	Charach Din Fei Unite Editor Dinis & TOMS	TWENTY	Birdze	GRUBBRR'	ToyUCHco	aware Box	airVting	Ugo unit Yas Mall
USTAMI	ONEOFFNATURE	Presentedby	Vedika M	LONBALI	sal&pimenta	🦩 cottonking	Mall of Egypt	SRK	firstery
ETP⊳	Seylar Die Jgaldiji The Avenues	<u> Inorbit</u>	CITYCENTRE	Mall of the Emirates	SHIRTEE	DIYA	Pure Gold	s⇔clear	Fiewellery

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

Inventory Management

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management





SHOP / WOMEN / DRESSES / PARTY

Annabelle Lace Dress

Color: White

0 2 4

61

Size:

## Digital score and transformation

**Digital Transformation** 

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

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Store Management

### Saudi Arabia's Premier Online Platform For Handmade Crafts

Introducing social shopping with multilingual support and enhanced user experience.

Personalization Product Lis	order Management	Language Selection and Navigation
3X	40%	53%

Improved Accessibility 40% Better Product Management 53% Increased

Transparency

#### Challenges

- Implementing language selection and navigation options within the app.
- Creating a strong product listing feature needs efficient search, sorting, and filtering.
- Managing orders and facilitating ratings and reviews.

#### Technical Spotlight

- Flutter provided a cross-platform framework for developing a user-friendly interface.
- Implemented search engine technologies such as Elasticsearch to power advanced search functionalities.
- Multipart simplified the process of
   uploading and handling data in a structured format.

php

#### **Solution Highlights**

- Created a user-friendly interface for seamless language selection and navigation.
- Incorporated advanced search, sorting, and filtering for easy product discovery.
- Created a seamless order management system for tracking, paired with a user-friendly interface for rating and reviewing products.

in





Active Or	der	
ORDER NO	#1410	01 Apr 2022
Payment sta	atus	in_progress
Payment m	ode	cash
Cash Amou (will be added	nt in Order amount)	SR 15
Shipping & I	handling	SR 20.0
Order Amou	unt	SR 3.0
Order Total		SR 38.0
Address	الأحمر مع شارع البئر 12345 Riyad Saudi Arabia	Riyadh Ar شارع
19	AI AII Size کبير چدا SR 3.0   Qty: 1 Total: SR 3.0 ∰ @notlive € Shipped	Track Order <b>〉</b>
	Mark as Received	



**Digital Transformation** 

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### A Destination for Trendy Clothing and Accessories

Elevates e-commerce user experience with extensive customizations and seamless integrations.

u/ux ) (

Optimized Inventory Management

Payment Gateway

76% Enhanced Visual Appeal

**2X** Better Inventory Management **35%** More Diverse

Payment Options

#### Challenges

- Adapting an external theme package while aligning it with specific client requirements.
- Setting up a multi-warehouse inventory system with synchronizing inventory data across various sources.
- Offering multiple payment options to ensure a smooth user experience.

#### Technical Spotlight

- UNIX / LINUX provided a stable and secure environment for hosting the theme, ensuring reliability and security in operations.
- MySQL 5.0 provided a robust database management system, ensuring accurate storage and retrieval of inventory data.
- Efficiently integrated Paytm and CCAvenue for versatile payment options.

#### **Solution Highlights**

- Conducted thorough compatibility checks and employ a systematic approach to customize the theme as per client requirements.
- Ensure precise configuration of multi-warehouse inventory by emphasizing accurate data sync and robust tracking mechanisms for reliability.
- Integrated diverse payment gateways like Paytm and CCAvenue.

⊌ jQuerγ











**Digital Transformation** 

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### A Range of Skincare Formulas for Melanin-rich Skins

Designed the entire platform to be more aesthetically pleasing and user centric.

			-
( UI/UX )	User Experience	Easy Navigation	
	· · · ·		-

80% Enhanced User Experience (UX) 4X Increased Engagement 44%

Higher Conversion Rates

#### Challenges

- Designing an intuitive UI/UX to accommodate diverse user preferences and behaviors.
- Ensuring seamless navigation across various devices and screen sizes.
- Balancing aesthetic appeal with functionality to create a visually pleasing yet practical interface.

#### Technical Spotlight

- Utilized responsive web design frameworks like Bootstrap to ensure compatibility across devices.
- Implementing CSS grid and flexbox for flexible layout options and improved responsiveness.
- Integrated JavaScript libraries like jQuery for enhanced interactivity and dynamic content delivery.

#### **Solution Highlights**

- Conducted thorough user research to understand preferences and behaviors, incorporating feedback into the design process.
- Implement responsive design principles to ensure the website functions well on all devices.
- Prioritized usability testing to identify and address any navigation issues or user experience bottlenecks.

Tech Stack



JS



**Digital Transformation** 

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## A Rapidly Expanding Clothing Company Committed to Sustainability

Implemented agile methodology, customized product detail pages, and enhanced user registration functionality.

Magento Development

User Registration

Customized Product Detail Page

**4X** Enhanced Product Detail Pages 60% Improved User Registration 58% Improved Client Collaboration

#### Challenges

- Implementing dynamic changes to product details based on variant selections.
- Establishing an eCommerce website that allows you to purchase items.
- Integrating multiple registration/login options while maintaining security and user-friendliness.

#### **Technical Spotlight**

- Utilized Magento's versatile customization features to tailor scalable solutions aligned with user stories.
- PHP Framework facilitates dynamic content generation and smooth website functionality.
- Magento 2 offered flexible authentication integration for seamless multiple registration/login options in e-commerce.

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#### **Solution Highlights**

- Broke down the customization task into smaller, manageable user stories utilizing Magento's robust customization capabilities.
- Built an eCommerce website using the PHP framework that enabled users to navigate thoroughly and place items in the cart with ease.
- Implement a flexible authentication system using Magento's user management features.

stripe









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### A Trendy Shop Specializing in Rare Premium Sneakers and Streetwear

Created a user-friendly mobile app to streamline the process of buying and selling.

(UI/UX Design	(User Authentication)	Branding Strategy

**3X** Streamlined Sales Process 90% Better User Experience 46% Better

Accessibility

#### Challenges

- Maintaining consistent branding and design aesthetics throughout the application.
- Creating prototypes for user testing and stakeholder feedback.
- Ensuring the app functions seamlessly across various iOS devices and versions.

🕙 Swift

#### Technical Spotlight

- Used Adobe Photoshop, Illustrator, and Figma to create consistent and visually appealing graphics, ensuring a cohesive user experience.
- Utilized Invision and Figma for rapid prototyping and gathering feedback from stakeholders.
- Leveraging Swift's capabilities for ensuring compatibility across different iOS devices and versions.

#### **Solution Highlights**

- Enhanced the brand's credibility and professionalism by ensuring consistent and appealing graphic design, attracting more users.
- Facilitated rapid iteration based on stakeholder feedback with Invision and Figma, resulting in a more refined and user-friendly app.
- Ensured that users have a consistent and reliable experience across different iOS devices, leading to higher user satisfaction.

**Tech Stack** 







**Digital Transformation** 

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### A Fast Growing Diverse Garment Platform

A seamless integration of Shopify cart with E-commerce functionalities.



**9X** Improved Performance 73% Better Ecommerce Integration 15X Enhanced Customization

#### Challenges

- Selecting and modifying a theme to meet client requirements.
- Boosting the website's speed by optimizing images and managing cache.
- Integrating the e-commerce platform with Shopify cart and managing shipping, delivery, and payments details.

#### Technical Spotlight

- AJAX reduced the need for full page reloads, leading to faster loading times and improved performance.
- Through media queries and flexible layout techniques, CSS allowed web pages to adapt to different screen sizes and devices.
- Utilize Shopify's APIs and relevant plugins or libraries to seamlessly integrate the e-commerce functionality with the Shopify cart.

#### **Solution Highlights**

- Modified the theme's codes or liquid files as necessary to customize the appearance and functionality according to the client's specific needs, while ensuring compatibility and maintaining best practices.
- Compressed images without compromising quality, using appropriate image formats, and implementing lazy loading to improve website performance and loading times.
- Thoroughly tested the integration to ensure smooth transactions and accurate management of shipping and payment details.

#### **Tech Stack**



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🗿 shopify





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### A Spanish Chain Of Shops Specialising In Women's Handbags

Redesigned, customized products and streamlined checkout to prevent cart abandonment.

Customization

Streamlined Checkout

Multi-language Support

100% Checkout Customization

2X Improved Payment Integration 4X Better Multi-language Integration

#### Challenges

- Integrating custom fields in the checkout process.
- Integrating an easy payment gateway to enhance the user experience during checkout.
- Ensuring a diverse customer base has access to support.

#### **Technical Spotlight**

- PHP enabled dynamic content generation and processing, facilitating the creation of a responsive and efficient checkout flow.
- Utilized PayPal to ensure ease of payment for a diverse customer base.
- Magento's features streamlined
   multi-language support.

#### **Solution Highlights**

- Conducted usability tests and streamlined checkout process, enhancing the user experience.
- Integrated PayPal to help simplify the payment process and reduce cart abandonment during checkout.
- Integrated multi-language support to increase accessibility and ensure an easy shopping process.

**Tech Stack** 









Description	PayPal - Pay Now or Pay Later Card Details Name on Card Annabelle Design Card Number  Tytes Visa 4 ••• 0284 Exp. CVV 03/29 185
Satchel Bag 100 EURO	Tax         3.75 EURO           Total         100 EURO

**Digital Transformation** 

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## A Leading Portuguese Brand in Kids' Clothing and Swimwear

Streamlined theme integration, multi-store views, and diverse integrations.

Multi-Store View

Theme Integration

Multi-Currency Functionality

70% Enhanced User Experience

**2X** Better Multilingual Accessibility 100% Global Payment Accessibility

#### Challenges

- Enhancing user experience by customising the design and theme to make the website more aesthetically pleasing.
- Implementing multi-store views for language variations.
- Managing multiple currencies in online transactions with currency conversion, fluctuating rates, and payment gateway configurations.

#### **Technical Spotlight**

- Magento provided a robust e-commerce framework with customization capabilities.
- PHP enabled dynamic content creation and customization for SEO.
- Braintree ensured secure payment processing, complementing the currency conversion seamlessly.

#### **Solution Highlights**

- Added external theme package and did design customization as per client requirements to boost user engagement.
- Ensured SEO-optimized content and consistent user experience across multiple languages and stores.
- Employed reliable currency conversion APIs or services, ensuring accurate real-time rates, and conducting rigorous testing for smooth payment processing.











# CRM/ERP

Q search\_

+4%

1 01 Feb 2024

98%

0

28 Feb 2024

+2%

fory rate

13

Smith

Lead Emp.

@ All

\$12,833

Sales graph

A Mall of

C Doshboard

19 Product

8 mpbjog

K Report

الالكالالا

D seeings

B sign out

Digital Transformation

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## A Diverse Conglomerate Operating Across Various Sectors in Saudi Arabia

Implemented a customized CRM solution to maintain customer relationships effectively.

CRM Implementation UI/UX Infrastructure Upgrade Dynamic Content Management

5X Improved Customer Service 64% Better Operational

Efficiency

7X Streamlined CRM
#### Challenges

- Meeting the unique customization needs of different business sectors, while ensuring system stability.
- Ensuring a consistent and seamless user experience across different devices and platforms.
- Safeguarding sensitive customer data.

#### Technical Spotlight

- Adopted a modular architecture approach using ASP.NET MVC and C# to develop customizable components.
- Employed responsive web design techniques using CSS, HTML, and JQuery.
- Implemented MS SQL's robust encryption mechanisms and access control to secure sensitive data.

- Enabled each business sector to tailor the CRM system to their specific requirements.
- Ensured a consistent and intuitive user experience, enhancing productivity.
- Protected sensitive customer data, ensuring compliance with regulatory standards and fostering customer trust.





Digital Transformation

#### CRM/ERP

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## Bangkok's Leading Bespoke Clothing Brand for Men

Developed a custom ERP to manage the entire factory process and order workflow seamlessly.



65% Improved Order Accuracy

5X Reduced Paper Dependency 80% Streamlined

Communication

#### Challenges

- Transitioning from AngularJS to Angular 2, with the compatibility issues with existing AngularJS codebase.
- Managing complex data structures and relationships within the application.
- Integrating real-time communication features such as live chat or notifications into the platform.

#### Technical Spotlight

- Gradually migrated existing AngularJS code to Angular 2 while refactoring incompatible code snippets.
- Leveraged PostgreSQL's advanced features and relational database capabilities.
- Used Node.js with WebSocket protocol for real-time communication features.

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#### **Solution Highlights**

- Ensured a smooth transition while maintaining compatibility with existing functionalities.
- Enabled efficient management of complex data structures.

express

• Enabled real-time communication features, enhancing user engagement and interactivity on the platform.



	Q Search by title					\$ <sup>4</sup>
Products	Table of brands			Sorting: By name 🖂		+ Add a brand
Brands	Title	Country	Currency	Exchange rate	Status	Action
🖒 Orders	Bioelements	USA	USD	37.14	Active	
C Dashboard	Medik8	UK	UAH	27.88	Active	
뽌 Clients	Christina	Israel	EUR	41.03	No delivery	
Order history	Institut Esthederm	France	USD	37.14	Active	
	Kiehľs	USA	UAH	27.88	Active	
	Bioelements	Israel	EUR	41.03	On pause	
	Cerave	USA	USD	37.14	Active	
	Bioderma	France	UAH	27.88	Active	
	Holy Land	South Korea	EUR	41.03	On pause	
	Aesop	Israel	USD	37.14	No delivery	
⊖ Log out	Avene	France	UAH	27.88	Active	
			< 1 2 3 4	>		

Digital Transformation

#### CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

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Store Management

## An Australian Company Providing CRM Solutions to Retailers

Built an extensive CRM suite to centralize customer data, optimize sales processes, and enhance customer service.

Workflow Automation ) (

) ( Multi-channel Integration

ui/ux

Version Control

6X Streamlined Sales Processes 70% Better Task Management 83%

Enhanced User Experience

#### Challenges

- Integrating third-party services in terms of compatibility and data synchronization.
- Handling increasing user loads and data volume without compromising performance.
- Optimizing platform performance, especially when dealing with large datasets or high traffic volumes.

#### **Technical Spotlight**

- Implemented ASP.NET WCF middleware to simplify the integration process by providing standardized protocols.
- Leveraged Windows Server and MS SQL Server features, like clustering, to enable horizontal scaling.
- Implemented indexing, query optimization, and caching strategies in T-SQL and MS SQL Server.

Windows

Server

- Streamlined the integration process, reducing complexity and ensuring seamless communication.
- Ensured horizontal scalability to accommodate growing user demand.
- Enabled faster response times and smoother interactions with the platform, leading to improved satisfaction and retention rates.











Digital Transformation

CRM/ERP

Augmented/Mixed Reality

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## The Largest Retailer for a Major Telecommunications Company in the USA

Created a comprehensive system for managing sales, employee tracking, and commission calculation.

Continuous Integration/Continuous Deployment (CI/CD)

System Interoperability

Version Control

75% Improved Sales Tracking

**3X** Better Employee Management

5X Enhanced Commission Calculation

#### Challenges

- Integrating various modules and ensuring smooth communication between different components.
- Handling sensitive customer data securely, especially sales and employee information.
- Ensuring that the platform functions seamlessly across different operating systems and devices.

#### Technical Spotlight

- Leveraged Python's modular design to break down the system into smaller, manageable components.
- Use PostgreSQL's advanced security features to encrypt sensitive data and enforce authentication mechanisms.
- Developed platform-agnostic code using Python, ensuring compatibility with UNIX/Linux systems.

- Made the integration process more manageable, leading to a more cohesive and streamlined platform.
- Ensures that sensitive data remains secure.
- Ensured a broader audience reach and provided a consistent user experience across devices and operating systems.









Digital Transformation

#### CRM/ERP

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## A Renowned Indian Fashion Retailer Specializing in Premium Shirts

Developed a custom ERP to streamline and integrate various aspects of operations.

Responsive Design Client-Side Scripting Performance Optimization Version Control

8X Improved Efficiency 64% Boosted Sales Performance 75% Enhanced Reporting

#### Challenges

- Integrating with external APIs for additional functionalities like payment gateways or shipping services.
- Meeting diverse reporting requirements, providing customizable reporting options for all user roles.
- Maintaining data consistency and integrity across different modules and database transactions.

#### Technical Spotlight

- Leveraged XML and JavaScript to interact with external APIs seamlessly, ensuring smooth integration.
- Utilized Crystal Reports and DataTables creating customizable reports with many formatting and filtering options.
- Implemented proper transaction handling and concurrency control mechanisms in T-SQL.

#### **Solution Highlights**

- Expanded the platform's capabilities, providing users with additional features and services.
- Empowered users to generate insights specific to their needs.
- Ensured data consistency and prevented conflicts, maintaining the reliability of the platform.









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Welcome	(1) This order is a	not in production: Awaiting Purchase Order					Order Actions
Dashboard	Order #25	2047 "Animal Collage M	Aap" Deposit Unconfirmed	Sales Team N	1ember Testprody \$	BALANCE DUE: \$1,676.01	Edit order
S & SERVICE Quotes	Priority Order 83	Invoice number         PO number           252047         1546896BE6-00	Crder date	Chip By Date 3 Apr 2019, 14:05	Maximum Delivery Period 10 days	Store www.jojoshirt.com	図 Email order 盛 Email Payment Request
	Customer Details	History/Notes Payments 1	Productions Financia	Detail Email History			<ul> <li>Add note for Customer</li> <li>Download order</li> </ul>
#252063	1 production select	ted				Download      Order Print Sheet	Print order     Mark order as Invoice
	ltem#	Details	Paid Ordered	Received Artwork		iventory Pull Sheet	Raise Purchase Order
		1 x Youth Very Important Tee *	xs 🗸 🗸	<b>*</b>	Test production X (	J/9 <u>₹</u> 0/9	Place order on hold
Campaigns	32 2601359762	3 x Very Important Tee * Red Long Sleeve Black	M 🖌 🗶 0/9	王 0/9 -	Test production	1/9 I 0/9	<ul> <li>View as customer</li> <li>Copy order</li> </ul>
Overview	2587664952	1 x Youth Very Important Tee *	M 2 items of	urchase order: rderes on #59141 rdered on #59142	Test production	· ·	⊗ Cancel order
	1 6	2 x Youth Very Important Tee * Grey	M Assigned		Test production	<b>X</b> 0/9	Delete order
	32	1 x Youth Very Important Tee * Black	XS 🖌 🕱 0/9	× .	Test production	Ø/9 Ⅲ 0/9	To Be Supplied By Customer
Shipping	2587664952	1 x Youth Very Important Tee * Bright Blo	XS 🖌 🖌	× -	Test production	b/9 <u>₹</u> 0/9	
OMERS Customers	2601359762	3 x Very Important Tee * Long Sleeve	M 🖌 🛣 0/9	₫ 0/9	Test production	¥ 0/9	Min Qty requirements not meet for line item1

# Augmented/Mixed Reality

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

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Store Management

## A Leading Social Commerce Platform

Live streaming platform equipping users with live-streaming tools to promote their retail activities.

Modernization UI/UX

Database Management

Cloud Enablement

8X Increased Engagement **10X** Value-Driven

90% Seamless Transactions

#### Challenges

- Combating the issue of slow app loading and lagging video streaming.
- Testing the compatibility issues of a mobile application with In-App Purchases.
- Required UI design changes and enhancements in the existing functionality.

#### Technical Spotlight

- Used a live streaming application, red5Pro, to manage all active streams and provide flexibility over the UI components.
- Used Microservices architecture, secure implementation with environment variables, config services, and RabbitMQ queuing system.
- Implemented FireBase DB for real-time operations and MongoDB to manage the database interface and migration.

#### **Solution Highlights**

- Ensured an audio-visual broadcasting platform that focuses on equipping users with live- streaming tools to promote e-commerce activities such as marketing, purchasing, and advertising.
- Redesigned the application with polished visuals, layout, typography, and color palette to improve the customer-centered user experience.
- Enabled influencers to showcase their products and ensured smooth interaction between sellers and buyers.

#### **Tech Stack**

















Digital Transformation

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## The Leading Virtual Store Platform that Creates Immersive Experiences

Unveiled immersive 3D virtual stores for augmented reality shopping.

Content Management

AR/VR Integration

100% Interactive Cart Functionality **4X** Efficient Content Management 75%

ui/ux

Enhanced Shopping Experience

#### Challenges

- Ensuring efficient communication between the users and company employees.
- Managing and updating content regularly within the immersive 3D virtual stores.
- Enhancing the shopping experience to facilitate easier decision making.

#### Technical Spotlight

- Use of high-definition and multi-functional camera system and sensors for product identification, track user movement, and identify patterns.
- Leveraged Computer vision for user recognition and tagging.
- Prescriptive and predictive data analysis via recommendation engine.

- Excludes fiat currency as a payment choice for potential customers.
- Digital interface that generates a QR code to access entry at the retail outlet and sensors further track the buyers motion.
- Virtual cart validation and just walk-out technology tracks the customer and the interaction with the store items.





## THE IMMERSIVE SHOPPING PLATFORM

10.8 June of ....

Virtual Stores & 3D E-commerce Solutions

Book A Demo -----

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

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## A Globally Recognized Luxury Brand For Fashion, Accessories, Fragrances, Home Décor

Built a revolutionary virtual store experience, transforming shopping.

Virtual Store Experience ) ( Imme

Immersive Digital Experiences

Worldwide availability

User Engagement

50% Increased Digital Engagement **4X** Global Accessibility 68%

Enhanced Brand Experience

#### Challenges

- Ensuring seamless integration of AR technology into the platform.
- Developing a user-friendly interface for virtual store navigation and shopping.
- Managing a large volume of virtual store traffic and ensuring scalability of the platform.

C ARCore

#### **Technical Spotlight**

- Utilized AR Development Kit (ARDKs) like ARCore for creating immersive AR experiences.
- Integrated user interface design tools like Figma for creating intuitive virtual store interfaces.
- Utilized cloud-based infrastructure services like Azure for scalable hosting and management of virtual store environments.

aws

#### **Solution Highlights**

- Thoroughly tested and optimized AR features to ensure a smooth user experience.
- Iterative design processes and user testing refined the virtual store interface for optimal usability.
- Utilized cloud auto-scaling features to dynamically adjust server resources based on traffic demands.

**Tech Stack** 



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## A Globally Acclaimed Luxury Makeup and Skincare Brand

Created a 3D beauty immersive virtual store experience with Magic Charlotte avatar.

Immersive Virtual Store Experience

Personalization

**Omnichannel Digital Strategy** 

ui/ux

6X Enhanced Customer Experience

100% Omnichannel Integration 4X Brand Differentiation

#### Challenges

- Integrating the avatar seamlessly into the virtual store environment to guide users through various sections.
- Ensuring seamless performance and compatibility across various devices and platforms to provide a consistent user experience.
- Designing and developing an immersive three-dimensional shopping environment that effectively replicates the in-store experience.

#### **Technical Spotlight**

- Used depth-sensing cameras Intel RealSense for gesture recognition, allowing natural interaction with the Magic Charlotte avatar.
- Utilized cross-platform frameworks like Unity and optimization for smooth performance across devices.
- Utilized advanced 3D modeling for visually stunning virtual environments, mirroring the ambiance of physical stores.

#### **Solution Highlights**

- Integrating the Magic Charlotte avatar into the virtual store for smooth navigation and interaction ensured a cohesive shopping experience.
- Thorough testing and optimization across devices, browsers, and operating systems ensured seamless user experience.
- Collaborated with experienced 3D artists and designers to create visually captivating virtual environments that closely resemble physical stores

#### **Tech Stack**





**KINECT** 



Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## An E-Commerce Platform For Beauty, Jewelry and Personal Care Products

Revolutionized Beauty Shopping with Virtual Try-On and Personalized Recommendations.

Personalized Recommendations

Augmented Reality

**Customer Experience** 

100% Personalized Recommendations 6X Enhanced Engagement 54%

Improved Purchase Confidence

#### Challenges

- Incorporating advanced features like Tryon, beauty profiles, personalised recommendations and live streaming into an intuitive interface.
- Collecting and utilizing user journey data for personalized recommendations.
- Balancing benefits between elite and non-elite members in a membership program.

#### **Technical Spotlight**

- Utilised socket.io for live streaming and to develop intuitive interfaces.
- MySQL 4.0 ensured secure storage of sensitive user data, prioritizing robust data management and security.
- Docker and Kubernetes facilitated scalable and reliable deployment of the benefits system for all members, ensuring availability and efficiency.

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#### **Solution Highlights**

- Designed a centralized section within the app or website that offers quick access thus streamlining user interaction.
- Ensured strict data privacy adherence, anonymizing sensitive user information, and complying with GDPR and relevant regulations.
- Implemented a tiered benefits system, ensuring fairness while incentivizing elite members with exclusive perks.

A Razorpay

**Tech Stack** 







Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## An Indian Online Jewelry Retailer Specializing in Diamonds and Gemstones

Developed an AR/VR integrated e-commerce platform.

Theme Customization AR/V

AR/VR Integration

Data Security

4X 100% 56% Customer Satisfaction Data Security Enhanced Scalability

#### Challenges

- Integrating AJAX for dynamic content without sacrificing performance.
- Implementing AR/VR features and personalized product displays within Magento's framework.
- Integrating and customizing third-party modules or APIs.

#### **Technical Spotlight**

- Utilized AJAX and implemented caching mechanisms within Magento to optimize performance and reduce page load times and server load.
- Used Magento's modular architecture for custom feature integration.
- Utilized Magento's flexible architecture and available extensions to simplify third-party integrations.

- Reduced page load times and improved user experience, increasing engagement and conversion rates.
- Seamless integration of AR/VR features and personalized product displays, enhancing user satisfaction.
- Expanded functionality and integration with external services, improving overall user experience and platform capabilities.





Digital Transformation

CRM/ERP

Augmented/Mixed Reality

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SAP

Store Management

## An Online App with a Wide Range of Beauty and Skincare Products

Revolutionized the beauty shopping experience with virtual try-on for different shades of makeup.

UI/UX Design

AR/VR Integration

Location Based Services

63% Increased Conversion Rates

5X Streamlined Operations 85% Optimized

Performance

#### Challenges

- Handling and managing large volumes of user and product data efficiently.
- Creating engaging features to keep users interested and active on the platform.
- Implementing efficient real-time image processing for the virtual try-on feature without compromising performance.

#### **Technical Spotlight**

- Implementing Core Data facilitates efficient data management, allowing large volumes of user and product data to be handled effectively.
- Integrating AV Foundation to incorporate multimedia features.
- Leveraged Core Image for real-time image processing, enabling efficient implementation of the virtual try-on feature.

- Enabled personalized services based on user location, enhancing the overall user experience and satisfaction.
- Leveraged advanced features, providing users with innovative and immersive experiences.
- Ensured smooth platform operation even under heavy loads, resulting in optimal performance of the virtual try-on feature.


















# Customer & In-store experience

Sufficient Fra

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Leading Global Brand In Home Fabrics And Décor

Integrated responsive customer service through direct coordination, email support, and feedback options.

Customer service Feedback Integration Personalized Support Geolocation

**6X** Responsive Query Resolution 100% Personalized Assistance

63% Better Location-Based Services

#### Challenges

- Simplifying navigating features such as the fabric calculator, appointment booking, and store locator.
- Ensuring clarity in coordinating with company executives for product, order, return, or cancellation queries.
- App performance may be limited on older devices or lower OS versions.

#### **Technical Spotlight**

- AlloyUI boosted app aesthetics and functionality with sleek, responsive interfaces.
- Google Cloud Messaging facilitated real-time updates, ensuring prompt notifications for issue resolutions or service updates.
- Java (Android) and Objective-C (iOS) optimize the app for Android and iOS devices, respectively, ensuring efficient performance on each platform.

#### **Solution Highlights**

- Enhanced the user interface with tutorials or tooltips to aid in navigating diverse features ensuring a smoother user experience.
- Improved the app's customer service interface for faster, transparent communication and issue resolution.
- Regular updates improved app performance across various devices and OS versions, ensuring smoother functionality and accessibility.





















Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## An Indian Fashion E-Commerce For Trendy Women's Wear And Accessories

Integrated personalized fashion pick recommendations from over 2,500 styles based on the body type and style.

Personalized Fashion Profiling

AI/ML ) ( Recomm

Recommendation Engine ) ( User Eng

User Engagement

**100%** Personalized Style Guidance

**2X** Comprehensive Product Matching 70% Enhanced Efficiency

#### Challenges

- Interpreting and accurately analyzing user-provided fashion profile data, including body shape, size, and style preferences.
- Maintaining personalized recommendations for a vast user base of over 500,000 registered users.
- Ensuring swift and seamless recommendations from a catalog of over 2,500 styles.

#### **Technical Spotlight**

- Al-driven algorithm comprehended diverse user inputs for precise, personalized suggestions.
- SQLite offered efficient data storage and management, serving as a lightweight embedded database solution.
- AFNetworking optimized backend systems, speeding up data processing for swift recommendations and improved app responsiveness.

#### **Solution Highlights**

- Improved the algorithm using AI or machine learning to better understand diverse user inputs for accurate, personalized suggestions.
- Utilized segmentation strategies to group users by preferences for more personalized recommendations in specific clusters.
- Upgraded backend systems with frameworks like AFNetworking for faster data handling, improving recommendation speed and app responsiveness.

#### **Tech Stack**















Digital Transformation

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Store Management

### An Innovative Indoor Shopper Engagement Technology Provider

Built a digital shopping platform to provide a contextually aware user experience inside the store.

Geolocation Database management API integration Cloud computing

100% Personalized Shopping Experience

**3X** Better Retail Operations 46%

Improved Inventory Management

#### Challenges

**Tech Stack** 

- Developing for both Android and iOS platforms, maintaining consistency.
- Integrating data from various sources into a cohesive system while ensuring data integrity and security.

Kotlin

([овл-с])

Retrofit

 Creating user-friendly interfaces across platforms.

#### Technical Spotlight

- Utilized Java/J2EE and Retrofit to develop a backend API that's accessible by both Android and iOS.
- Implemented data integration with Java/J2EE and Spring for backend development, and Java Hibernate for ORM to manage data.
- Developed native UI components for Android using Kotlin and for iOS using Objective-C.

Google Man

Java

Swind

amazon

#### **Solution Highlights**

- Created a user-friendly interface for seamless language selection and navigation.
- Allowed for a comprehensive system with rich features and functionalities, enhancing the user experience.
- Ensured a consistent and intuitive user experience across different devices and screen sizes, improving user engagement and satisfaction.

Windows







Digital Transformation

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Logistics/Supply Chain

Malls

SAP

Store Management

## A Leading Provider of Self-Service Solutions for the Service Industry

Streamlined the ordering process and reduced delays, improving the dining experience.

Advanced Analytics CX

Order Customization

Barcode and QR Code Scanning

**4X** Better Operational Efficiency 90% Enhanced Security 77% Streamlined Ordering Process

#### Challenges

- Integrating various technologies like Google Maps, Firebase, and Bluetooth.
- Optimizing app performance for smooth operation when handling large data sets or complex UI components.
- Designing an intuitive and user-friendly interface that accommodates various user preferences and accessibility needs.

#### Technical Spotlight

- Utilized MVC and MVVM's modular development practices to organize code and simplify integration tasks.
- Utilized Firebase Crash Reporting and analytics to identify performance bottlenecks and optimize code accordingly.
- Leveraged Data Binding and ButterKnife for iterative UI/UX design enhancements.

#### **Solution Highlights**

- Simplified API integration, ensuring smooth integration with Google Maps, Firebase, and other services.
- Allowed for optimization using techniques like lazy loading of images, improving app responsiveness.
- Designed an intuitive and user-friendly interface, leading to increased user engagement and satisfaction.

Glide

Windows

OkHttp









# POS Software for Cloud Kitchen Management

"Cloud kitchens, sometimes called "ghost kitchens" or "dark kitchens," have no physical storefronts or seating. Instead, they offer delivery, takeout, and drive-thru options, which help restaurants operate at a lower cost.

GRUBBRR makes running a ghost kitchen easier with our cloud management software and related hardware options. Request a demo to see how it works.





Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Comprehensive Web-based Retail Solution Provider

Enhanced revenue growth for retail companies by streamlining tasks and data management.

Data Security CX Data Synchronization User Role Authorization

73% Revenue Growth

45% Increased Data Accessibility 8X Improved Efficiency

#### Challenges

- Managing data storage and synchronization in offline mode.
- Implementing role-based access control for different user roles (representatives, client admins, etc).
- Providing real-time updates to representatives and client admins about store visits, orders, and audits.

#### Technical Spotlight

- Utilized SQLite for storing data locally on devices, enabling offline access and synchronization when online.
- Developed middleware using Node.js and Express framework to handle role-based authorization, ensuring secure access based on user roles.
- Implemented WebSockets using Node.js to enable real-time communication between the server and clients.

#### **Solution Highlights**

- Ensured representatives can access and manipulate data even without an internet connection.
- Ensures that sensitive data is only accessible to authorized users, enhancing data security.
- Improved communication and collaboration between representatives and client admins.

Windows

Server

**Tech Stack** 











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# Inventory Management

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

Inventory Management

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## The Hong Kong Division of a Global Supermarket Chain

Built a platform to manage product inventory across various categories.

Inventory Tracking Real-time Updates Data Security Version Control

80% Better Product Management 62% Improved Feedback Loop

4X Optimized User Experience

#### Challenges

- Building a platform that can handle a growing user base and increasing data without sacrificing performance.
- Ensuring the platform works seamlessly across different web browsers and versions.
- Implementing real-time updates and notifications for users.

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#### Technical Spotlight

- Employed PostgreSQL for efficient data storage and retrieval, and Node.js and Express.js for a scalable backend.
- Utilize modern CSS3 and HTML5 features along with React.js for building responsive and flexible components.
- Used Redux for managing application state, enabling seamless integration of real-time data updates into React components.

express

#### **Solution Highlights**

- Ensured efficient handling of concurrent requests and large datasets for scalability.
- Ensured a smooth and consistent experience for all users.
- Enabled real-time updates, enhancing user engagement and experience.





Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

Inventory Management

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Prominent Men's Apparel Brand in India

Developed and implemented inventory management and point-of-sale systems.

POS

Payment Gateway Integration

) ( Inventory Management

) ( ui/ux

81% Better Inventory Management

**3X** Streamlined Operations 100% Seamless Integration

#### Challenges

- Establishing robust backup and recovery procedures to prevent data loss and ensure system continuity.
- Ensuring the platform works seamlessly across different operating systems and web browsers.
- Integrating various third-party APIs and libraries for payment processing and reporting.

#### Technical Spotlight

- Implemented scheduled database backups using PL/SQL and XML for data integrity and disaster recovery.
- Utilized Java Swing to ensure a consistent user interface experience across different platforms.
- Integrated RazorPay and PHPExcel to simplify payment processing and reporting tasks.

#### **Solution Highlights**

- Facilitated quick recovery in case of system failures, minimizing downtime and ensuring continuity.
- Ensured a uniform UI experience, enhancing user satisfaction.
- Streamlined payment processing and reporting tasks, improving operational efficiency.



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Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

Inventory Management

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Global Platform for Customized Clothes and Accessories

Built a cloud-based system to manage channels, warehouses, products, orders, inventory, and settings.

Cloud System Development

Inventory Management

API Integration

Order Fulfillment

72% Improved Efficiency

**9X** Better External Integration 56% Optimized Performance

#### Challenges

- Managing the integration of various third-party services and APIs, each with its requirements and protocols.
- Optimizing the performance of the platform to ensure fast loading times, especially with large datasets.
- Handling complex data management tasks such as data import/export, generating reports, and analytics.

Kotlin

#### Technical Spotlight

- Leveraged Swagger for documenting APIs and standardizing integration protocols.
- Implemented Laravel's caching mechanisms and utilized MongoDB's aggregation framework.
- Utilized PHPExcel library for handling data import/export tasks and generating dynamic reports and analytics.

JS

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MySQL

php

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#### **Solution Highlights**

- Simplified the integration of third-party services, reducing development time and effort.
- Enhanced performance, providing a seamless and responsive experience.
- Streamlined data management processes, enabling efficient handling of large datasets and generation of comprehensive reports.





Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

Inventory Management

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Logistics/Supply Chain

Malls

SAP

Store Management

## A Prominent Retailer of Diamonds and Luxury Jewelry

Designed a seamless and secure environment for managing inventory and diamond transactions.

Transaction Management Inventory Management Data Consistency

Load Balancing

**8X Improved Search** Performance

70% Streamlined Authentication 66%

**Better Inventory** Management

#### Challenges

- Ensuring the platform can handle increasing user traffic and data volume with consistent performance.
- Implementing robust authentication and authorization mechanisms to secure user access.
- Ensuring fast response times and low latency for user interactions.

#### Technical Spotlight

- Utilized MongoDB's horizontal scaling capabilities and Elasticsearch's distributed nature.
- Implemented OpenLDAP for centralized user authentication and role-based access control.
- Implemented Redis for caching frequently accessed data.

#### **Solution Highlights**

- Ensured the handling of increasing user traffic and data volume efficiently, resulting in enhanced scalability.
- Ensured secure user access across the platform, enhancing system security.
- Optimized response times and reduced database load, improving platform performance and user experience.

#### **Tech Stack**











Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

Inventory Management

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Leading Indian Brand Specializing in Ethnic Wear and Apparel

Built a website to facilitate seamless order processing and management.

Payment Integration Inventory Management Geolocation Services SEO Optimization

**6X** Improved Conversion Rates

5X Enhanced Brand Visibility 73% Better Inventory

Management

#### Challenges

- Integrating location-based services and ensuring accurate mapping functionalities.
- Integrating payment gateways securely and efficiently for seamless transaction processing.
- Implementing effective monitoring and management solutions to ensure the platform's availability, reliability, and performance.

#### **Technical Spotlight**

- Integrated Google Maps API for geolocation services, enabling accurate mapping functionalities.
- Utilized Payu for payment processing integration, ensuring secure and efficient transaction processing.
- Leveraged CloudFlare and AWS Cloudwatch for monitoring and management solutions.

#### **Solution Highlights**

- Ensured accurate location-based services, improving user experience and engagement.
- Enabled secure payment processing, enhancing transaction reliability.
- Enabled real-time performance monitoring and automated scaling, ensuring high availability and reliability of the platform.













Styles Materials	Inventory Mair	ntenance							
💩 Styles	Styles	Inventory							• :
@ View All	Picture	Style 🔺	Description	Vendor	Size Range	Season	Collection	Category	Pric
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Category Dresses (3) Jackets (2) Pants (4) Shirts (4)		DRESS9	Star Trek Dress	Wilder Fashion	Dress	Spring 16	Earth Day	Dresses	\$79.9
Collection Casual (6) Earth Day (4)	1	GOWILD	Casual Jeans	Wilder Fashion	Pants-W	All	Casual	Pants	\$100.0
Fashion Forward (3)  Availability Show Available to Sell (0) Show In Stock (0)	1	JEAN-900	Womens Slim Stretch Jeans	Wilder Fashion	Pants-W	All	Casual	Pants	\$100.6
Season	1	JEAN100	Womens Stretch Denim Jeans	Wilder Fashion	Pants-W	All	Casual	Pants	\$100.0
Vendor Suit World (3) Textile World (2) Wilder Fashion (8)		JKT-101	Jacket	Wilder Fashion	JKT	Fall 16	Earth Day	Jackets	\$100.0
	4	JKT-4004	Sport Jacket	Suit World	2XS-2XL	All	Fashion Forward	Jackets	\$120.0
	13 Records								

# Internet of Things (IoT)

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## Globally renowned chain of hypermarkets

Cashierless AI and IoT powered smart retail solution.

Product Engineering AI-Enabled CX Data Analytics

**10X** Increased Efficiency 90% Boosted CX 70% Boosted Sales

#### Challenges

- Scarcity of skilled workforce to guide customers; retaining and training workforce was an additional overhead.
- Shoppers required to carry heavy baskets and wait in queue while billing and check-out.
- Managing fraud and shrinkage.

#### **Technical Spotlight**

- Use of high-definition and multi-functional camera system and sensors for product identification, track user movement, and identify patterns.
- Leveraged Computer vision for user recognition and tagging.
- Prescriptive and predictive data
   analysis via recommendation engine.

#### **Solution Highlights**

- Excludes fiat currency as a payment choice for potential customers.
- Digital interface that generates a QR code to access entry at the retail outlet and sensors further track the buyers motion.
- Virtual cart validation and just walk-out technology tracks the customer and the interaction with the store items.







mongoDB









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Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

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SAP

Store Management

## An American Meat And Cold Cut Producer

Utilized targeted notifications via Beacons for personalized customer communication.

Personalization

Sales Conversion

Customer Engagement

Improved Sales Performance Enhanced Customer Satisfaction Data-Driven Insights

#### Challenges

- Tracking a customer's in-store movement using beacon technology raises privacy concerns.
- Integrating beacon technology seamlessly with existing systems and infrastructure.
- Encouraging customers to use the store app and opt-in for beacon notifications.

#### **Technical Spotlight**

- BLE beacons enabled accurate in-store tracking for targeted notifications and discounts.
- Google's Geofencing API enabled targeted notifications as customers enter specific store sections like makeup.
- Scikit-learn enabled the customization of beacon-triggered notifications.

- Robust data privacy policies, anonymized customer data, and explicit user consent ensured compliance and trust.
- Partnering with IoT experts ensured seamless integration and interoperability of beacon technology.
- Provided incentives such as exclusive discounts or personalized offers through beacon-enabled notifications.









Digital Transformation

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Store Management

## A Multinational Retail Corporation Founded In The United States

Revolutionized retail with smart shelves.

**Enhanced Security** 

Inventory Optimization

Improved Inventory Accuracy Enhanced Security Measures Operational Efficiency

IoT

#### Challenges

- Integrating smart shelf systems with existing inventory management and POS systems.
- Ensuring the privacy and security of data collected by smart shelves, particularly sensitive customer information.
- Ensuring accurate tracking of item availability.

#### **Technical Spotlight**

- Leveraged RFID technology for real-time tracking and monitoring of items on smart shelves.
- OpenSSL helped secure data from smart shelves including sensitive customer information.
- Zebra Scanners enabled accurate and efficient tracking of item availability.

#### **Solution Highlights**

- Strategic planning, collaboration with IoT partners, and thorough system testing ensured seamless smart shelf integration.
- Robust encryption and privacy adherence protected customer data from smart shelves, ensuring regulatory compliance.
- Real-time monitoring systems tracked inventory levels, providing accurate availability information to store staff and customers.

**Tech Stack** 





**淡,ZEBRA** 







Digital Transformation

CRM/ERP

Augmented/Mixed Reality

Customer Experience

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Leading Retail Chain In Israel

Integrated automated checkout for effortless shopping.

**Customer Experience** 

Cost Savings

Efficiency and Speed

Reduced Wait Times Cost Savings Increased Efficiency

#### Challenges

- Integrating automated checkout systems seamlessly into existing store infrastructure.
- Encouraging customers to adapt to the new automated checkout system.
- Ensuring continuous improvement and innovation in automated checkout systems.

#### **Technical Spotlight**

- AWS IoT allowed for seamless integration and management of automated checkout systems.
- Implementing mobile point-of-sale (POS) terminals such as Shopify POS enabled customers to swiftly and efficiently finalize their purchases.
- Amazon Personalize helped analyze customer behavior and preferences, optimizing store layouts and product placements.

#### **Solution Highlights**

- Strategic planning, partnering with tech experts, and thorough testing ensured smooth automated checkout integration.
- Offering thorough customer education and support boosted adoption and satisfaction with the automated checkout system.
- Ongoing R&D enhanced automated checkout systems and store layouts for optimal efficiency.

**Tech Stack** 













## . æ 111 Driver Name: GMS\_TEXTELD1 > Clear Info Co-Driver Name: Ke Vehicle: 2600 P.R. Logistics and Supply Chain Ö . ----

Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## Leading Indian Conglomerate in the Fashion Industry

Designed an Android application specialized in managing inventory using RFID.



#### Challenges

- Building a mobile application by integrating RFID to reduce monotonous administrative tasks.
- Absence of automation led to admin users manually managing the inventory count.
- Adoption of time consuming practices like barcode scanning led to reduced efficiency.

### **Technical Spotlight**

- Executed Java widely used object-oriented programming language and software platform.
- Leveraged Picasso an open source and one of the widely used image download libraries in Android.
- Used RxJava to perform multithreaded and event-based programming and to fulfil asynchronous tasks in the application.

Retrofit

Gson

Linux

- Integrated Cipherlab 6800 SDK into the application, automating inventory management and point of sale.
- Accessibility to RFID device eased the bulk scanning process, and efficiency.
- Made store database available offline for submitting scanned articles.
- Implemented automation, enabling the platform to scan data and immediately inform users of the errors.









Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## A Multinational Retailer Specializing in Electronics and Appliances

Built a Field Management System (FMS) for retail operations.

Field Services Optimization

Scalability ) (

Database Management

Security

**6X** Efficient Field Service 55% Better Error Handling **4X** Operational Transparency

### Challenges

- Integrating the new system with existing legacy systems, considering compatibility challenges.
- Designing a system that can handle increased user load and data volume over time.
- Ensuring data integrity and consistency across multiple transactions and interactions.

### Technical Spotlight

- Utilized ASP.NET Web API, enabling seamless data exchange and communication.
- Leveraged features of Windows Server and MS SQL 2008 to accommodate growing demands.
- Utilized XML and database constraints to enforce data integrity rules and validate user inputs.

- Enabled seamless data exchange between systems, ensuring smooth operations and minimal disruption.
- Ensures the system can handle higher user load, supporting business growth.
- Ensured accurate and reliable information, improving decision-making and operational efficiency.



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Digital Transformation

CRM/ERP

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**Customer Experience** 

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Malls

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Store Management

## An Indian Retail Platform Specializing in Baby and Kids Products

Developed a system to manage the shipment and delivery logistics based on various parameters.

Third-party Integration ) (

Data storage ) (

**Real-time Tracking** 

( Version control

46% Improved Tracking Accuracy

**3X** Better Rate Calculation 100% Seamless Integration

#### Challenges

- Integrating real-time courier data from multiple sources while ensuring accuracy and consistency.
- Designing a scalable architecture capable of handling increasing user demands and data volumes over time.
- Implementing robust security measures to protect sensitive courier and customer data from unauthorized access or breaches.

nøde

### Technical Spotlight

- Implemented Websockets in Node.js to facilitate real-time data integration, providing instant updates to users.
- Utilized Node.js's non-blocking I/O and PostgreSQL's ability to handle large datasets.
- Utilized PostgreSQL's built-in encryption features and implemented access controls within Node.js.

### **Solution Highlights**

- Enabled seamless integration of real-time courier data, providing users with up-to-date information.
- Allowed the platform to handle increasing user demands effectively.
- Ensured the protection of sensitive data, maintaining user trust and compliance with security standards.

**Tech Stack** 



Digital Transformation

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## A Leading Software Company Delivering Omni-Channel Retail Solutions

Created a software solution that addresses the logistical needs of retail businesses.

Supply Chain Management (SCM)

Multi-Currency Functionality

Database Management

74% Enhanced Retail Operations 40% Improved Performance

5X Better Inventory Management

### Challenges

- Handling the migration of existing data to the new system and integrating with external systems or APIs.
- Managing concurrent user access and transactions effectively to prevent data inconsistencies and conflicts.
- Implementing robust error handling mechanisms and logging strategies to identify and troubleshoot issues effectively.

### **Technical Spotlight**

- Developed utilities in Core Java for efficient data migration and integration.
- Utilized Java EJB for transaction management, ensuring data integrity and consistency.
- Integrate exception handling frameworks and logging libraries in Core Java to capture and log errors.

- Facilitated a smooth transition to the new system without data loss or corruption.
- Ensured data consistency and reduced the risk of inconsistencies.
- Enabled developers to identify and resolve issues promptly, minimizing system downtime.







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## The Largest Mall in Kuwait

Developed a wayfinding application providing quick and easy navigational information to customers.



60% Elevation in CX 5X Enhanced Visibility 40% Increase in Sales

### Challenges

- The lack of navigational tools made it difficult for customers to locate the store they needed.
- Absence of kiosks for product and services information.

### **Technical Spotlight**

- Leveraged SQLite for managing store location and information.
- A visually appealing user interface for easy usability and control.
- Used Angular for an accurate representation of destination to destination navigation.

### **Solution Highlights**

- Highly responsive and easy-to-use tool.
- Step by step navigational guide from current location to selected location.
- Virtual tour for guided navigation and chatbot for assistance.







nøde



SQLite













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## One of the Biggest Retail Mall-chains in India

Developed a mall management system that enables retailers to track sales, store data and share profit.

Web App Development

u/ux ) (

Database Management

POS

**10X** Increased Efficiency 8X Greater Transparency 70% Boosted Sales

### Challenges

- The absence of a dedicated infrastructure for consolidating inventories and sales led to missing business opportunities.
- No system in place to track sales.
- Lack of transparency among retailers within malls.

### **Technical Spotlight**

- Developed a point of sale application using core Java and Swings.
- Developed plugins using VB.NET for fetching the sales data from point of sale application.
- Portal for tracking sales using PHP object-oriented approach and by developing an MVC framework for the same.

#### **Solution Highlights**

- Implemented data exchange protocols and enhanced security authorization for different retailers.
- SQLite was used to develop a secure database to store retail data and sales information.
- Analytics dashboard that provides crystal clarity on overall sales, traffic, purchase patterns, and heat maps.













JS













Digital Transformation

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## The Pioneer of Mall Culture in India

Derive mall statistics such as - daily footfall count, vehicle count, and yearly turnaround of EBOs.

Web App Development ) ( UI/UX

( Database Management

Inventory Management

5X Operational Enhancement 33% Increase in Sales 22%

Greater Productivity

### Challenges

- Securely storing transaction data was a major concern.
- Monitoring the number of customers entering the premises and making a purchase.
- Lack of a shared portal for retailer to share and upload their data.

### Technical Spotlight

- Leveraged MS SQL to efficiently
  manage and store retailer data
- Leveraged jQuery to make it easier to use JavaScript on the website.
- Advanced AI, Sensors, and Cameras to accurately monitor footfall.

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JS

### **Solution Highlights**

- Developed a robust web application that featured an admin module with EBO management modules.
- Integration of a log master portal to accurately display car and bike parking details
- Sensors and Cameras for calculating footfall.







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Digital Transformation

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Store Management

## A Comprehensive Digital Guide to Two Partner Malls

Created a bilingual mobile application for effortless navigation and exclusive deals.

Geolocation API Integration Push Notifications UI/UX

75% Enhanced Mall Navigation Revenue Reach

### Challenges

- Ensuring the security of user data, especially with features like Google Account Login and online transactions.
- Implementing offline capabilities for features like navigation and store directories.
- Ensuring smooth performance, especially while loading images and processing large amounts of data.

### **Technical Spotlight**

- Implemented robust encryption algorithms to safeguard user data, leveraging Google Account Login..
- Utilized SQLite for local data storage and retrieval, enabling seamless offline functionality.
- Used Glide for efficient image loading and caching, ensuring smooth performance and reduced memory consumption.

**Alido** 

Windows

Server

Google APIs

- Robust encryption and authentication mechanisms safeguarded user data, instilling trust among users.
- Provided unfettered access to features even without an internet connection.
- Ensured faster load times and improved performance, enhancing user satisfaction.













Digital Transformation

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## A Chain of Luxury Shopping Centers in the Middle East

Crafted a feature-rich mobile application to curate the ultimate shopping experience.

Cross-platform Compatibility

API Integration

**Push Notifications** 

Location-based Services

60% Enhanced User Engagement

4X Streamlined Navigation 58 Better Data Management
#### Challenges

- Ensuring consistent functionality and user experience across iOS and Android platforms.
- Ensuring smooth performance and responsiveness, especially with heavy data usage.
- Designing the app to accommodate future growth and scalability requirements.

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#### **Technical Spotlight**

- Leveraged Retrofit to simplify network calls and offer a consistent interface for both iOS and Android platforms.
- Utilized SDWebImage to efficiently handle image loading and caching for app performance and responsiveness.
- Adopted MVC architecture to ensure code organization and scalability.

SOLite

🛃 Java

Google APIs

Google Maps

#### **Solution Highlights**

- Ensured consistent functionality across iOS and Android platforms, enhancing user experience.
- Improved image loading performance, giving a smoother app experience.
- Facilitated code scalability and maintainability, allowing the app to grow and adapt to future requirements.



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Digital Transformation

CRM/ERP

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**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

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Store Management

## A Large Retail and Entertainment Complex in Abu Dhabi

Created a comprehensive digital guide with information about the mall.

Cross-platform Compatibility

API Integration

Database Management

ui/ux

70% Improved Accessibility

6X Streamlined Operations 99% Enhanced Security

#### Challenges

- Developing for both Android and iOS with differences in coding languages and platform-specific requirements.
- Managing and synchronizing data across multiple platforms while ensuring data integrity and security.
- Managing and synchronizing data across multiple platforms while ensuring data integrity and security.

#### **Technical Spotlight**

- Employed React Native or Flutter to write code once and deploy it across both Android and iOS platforms.
- Utilized SQLite for local data storage and FMDB for database management to efficiently manage data.
- Utilized SQLite for local data storage and FMDB for database management to efficiently manage and synchronize data across platforms.

#### **Solution Highlights**

- Reduced development time and resources, resulting in faster time-to-market.
- Ensured seamless synchronization of data across platforms.
- Ensured seamless synchronization of data across platforms, leading to a consistent user experience.





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Digital Transformation

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**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

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## A Renowned Shopping, Leisure, and Entertainment Destination in Dubai

Built a feature-rich mobile application to enhance the shopping and leisure experience.

Real-time data analytics

Data Security

Location-based services

**3X** Better Shopping Experience 66% Enhanced Data Management 80% Improved Navigation

ui/ux

#### Challenges

- Ensuring optimal app performance and responsiveness while handling large datasets and media content.
- Managing complex data relationships and ensuring data integrity within the application.
- Integrating various third-party APIs seamlessly into the app.

#### **Technical Spotlight**

- Utilized Glide for Android and SDWebImage for iOS to optimize image loading and caching.
- Used Realm for complex data management, providing efficient storage and retrieval mechanisms.
- Leveraged Facebook API and Google API for seamless integration of third-party services.

#### **Solution Highlights**

- Ensured faster load times and smoother experience, leading to higher user engagement and satisfaction.
- Enabled efficient management of complex data structures.
- Enhanced app functionality and user experience, providing users with access to a wide range of services seamlessly.

SOLite

Google APIs



















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Digital Transformation

CRM/ERP

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**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

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Store Management

## One of the Largest and Most Modern Shopping Destinations in Egypt

Created an all-encompassing mobile application for a seamless visitor experience.

Multi-platform Compatibility

Performance Optimization

Location-based services

ui/ux

**4X** Streamlined Operations 50% Enhanced Accessibility 74%

Enhanced Communication

#### Challenges

- Ensuring seamless integration of real-time data updates (promotions, events, and store information).
- Integrating various third-party APIs while ensuring compatibility and functionality.
- Achieving optimal performance and responsiveness, especially when handling large amounts of data or during peak usage periods.

DNP

JS

#### **Technical Spotlight**

- Leveraged Retrofit for easy integration with RESTful APIs, facilitating seamless real-time data updates.
- Utilized Google Maps API for integrating maps and location-based features, enhancing user experience.
- Used Glide's efficient image loading capabilities to help optimize app performance by reducing image loading times and memory usage.

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#### **Solution Highlights**

- Ensured that users always receive timely updates on promotions, events, and other relevant information.
- Provided users with better functionality and comprehensive features.
- Optimized image loading and more efficient data management contributed to improved app performance, resulting in a smoother user experience.

Google APIs

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Digital Transformation

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Malls

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Store Management

## A Leading Interior Design Company Offering 100% Customization

Facilitated seamless communication between internal portal and SAP system for real-time data exchange.

SAP Integration User Authentication Database Management Security

**30%** Improved Inventory Management 15% Increased Customer Acquisition 20% Increased

In-App Sales

#### Challenges

- Reducing high maintenance and workforce training costs.
- Managing the scarcity of skilled workforce to guide customers.
- Integrating data from SAP into the existing MongoDB and MySQL databases

#### Technical Spotlight

- The User Management API system detects fraud and notifies via the monitoring panel.
- Connected and configured AI units synchronize information about users, products, and carts.

django

Implemented a data integration
 middleware using Python.

Muso

#### **Solution Highlights**

- Shelf storage, product catalog classification, and merchandise planning.
- Demand forecasting, dynamic pricing, and optimization.
- Ensured seamless data exchange between SAP and the internal system, enabling efficient synchronization and minimizing data inconsistency issues.





mongoDB

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Other Indirect Emissions	1.72294 Ten			
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Digital Transformation

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## Singapore's Fast-Fashion Footwear Leader

Ensured synchronized data flow and streamlined operations by integrating SAP configurations for products.

UI/UX ) ( Personalization Support

Multilingual Adaptation

SAP Integration

**4X** Expanded Product Personalization 73% Improved User Experience 100% Tailored Product Support

#### Challenges

- Integrating data from SAP into the existing MySQL database without inconsistencies in structure or format.
- Adding and modifying custom attributes for configurable products.
- Providing prompt support and technical guidance for product personalization tasks.

#### Technical Spotlight

- Developed custom PHP scripts to handle data mapping and transformation, ensuring that data from SAP can be properly integrated.
- PHP enabled flexible backend coding, seamlessly creating and managing custom attributes.
- CSS enhanced the presentation and layout of support interfaces, ensuring clear and user-friendly guidance.

#### **Solution Highlights**

- Enabled efficient transformation of SAP data into a Magento-compatible format, ensuring smooth integration without data inconsistencies.
- Meticulous coding and comprehensive testing ensured seamless integration of these attributes, meeting diverse customer preferences without disrupting product configurations.
- Established a dedicated support system with clear documentation and responsive assistance.

**Tech Stack** 



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Digital Transformation

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# A Pioneering South Asian Fashion Brand

Created a SAP-integrated online platform for enhanced data exchange and seamless retail operations.

SAP Integration ) ( Scalability

) ( Database Management

User Authentication

70% Streamlined Retail Operations **3X** Expanded Market Reach 56% Improved Customer Experience

#### Challenges

- Integrating SAP with Magento 2 with the differences in data structures.
- Ensuring seamless functionality and user experience across browsers.
- Balancing the dynamic content and functionality of the platform while maintaining fast load times and responsiveness.

#### Technical Spotlight

- Used middleware solutions and data mapping techniques, ensuring smooth data exchange.
- Developed a responsive design with JavaScript and JQuery libraries, ensuring compatibility across devices.
- Optimized PHP and JavaScript code and utilized AJAX for asynchronous data loading.

Magento<sup>®</sup>

Query

#### **Solution Highlights**

- Ensured seamless integration, facilitating efficient data exchange and streamlined business operations.
- Ensured seamless functionality and consistent user experience.
- Improved platform performance, ensured faster load times, and enhanced user experience.

**Tech Stack** 



JS

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Digital Transformation

CRM/ERP

Augmented/Mixed Reality

**Customer Experience** 

**Inventory Management** 

Internet of Things (IoT)

Logistics/Supply Chain

Malls

SAP

Store Management

## One of the Largest Retailers of Affordable and Luxury Jewellery

Developed an Excel-based application for processing SAP-generated data to streamline invoice management.

SAP Integration Scalability Speed Optimization Data Accuracy

80% Improved Invoice Processing

2X Streamlined Client Reporting 63% Enhanced Data Accuracy

#### Challenges

- Ensuring fast processing speed despite the complexity of operations.
- Integrating the application seamlessly with SAP and MS Access databases.
- Protecting sensitive invoice and client data stored in MS Access from unauthorized access or breaches.

#### Technical Spotlight

- Utilized a ClosedXML package to manage application speed due to its ability to perform faster.
- Utilized C# to develop robust integration modules that leverage APIs provided by SAP and MS Access.
- Implemented encryption techniques and access control mechanisms using C#, and utilized XML for defining access control policies and encrypting data at rest and in transit.

#### **Solution Highlights**

- Significantly improved processing speed, enhancing overall platform performance.
- Enhanced data consistency and accuracy, streamlining processes.
- Enhanced data security measures safeguard sensitive invoice and client data, mitigating the risk of unauthorized access or breaches.



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#### Store Management Store Dashboard Management

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Digital Transformation

CRM/ERP

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# A Coupon Code Platform Offering Deals and Discounts from Various Stores

Built an online platform with dual components to streamline management.

Admin Dashboard UI/UX Cloud Optimization API Integration

7X Improved Coupon Accessibility 80% Improved Performance

55%

Enhanced User Experience

#### Challenges

- Minimizing downtime and ensuring uninterrupted access to the platform.
- Maintaining high levels of user
   engagement and interaction.
- Ensuring the platform can handle increasing user traffic and data volume without compromising performance.

DhD

#### Technical Spotlight

- Utilized Cloudflare for load balancing and failover capabilities to ensure high availability and minimize downtime.
- Utilized Facebook, Google, and Twitter APIs, with jQuery and JavaScript to create personalized user experiences.
- Implemented a scalable architecture using PHP, Codelgniter, and MySQL.

MuSQI

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JS

ATA Y

#### **Solution Highlights**

- Minimized downtime, ensuring users can access the platform whenever they need.
- Fostered high engagement, increasing user retention and satisfaction.
- Ensured the platform can accommodate growing user traffic and data volume without sacrificing performance.



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Digital Transformation

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# A Canadian Eyewear Company Providing Excellent Care at Affordable Prices

Designed a comprehensive system to efficiently handle various aspects of the business.

Scalability Payment Gatev	API Integration
100%	8X
Secure Payments	Improved Scalability
	100% Secure

#### Challenges

- Ensuring the security of user data and payment transactions against potential threats and vulnerabilities.
- Handling large volumes of data efficiently, like user profiles, product details, and transaction records.
- Managing the integration complexity when dealing with multiple payment gateways such as PayPal and Stripe simultaneously.

php

#### **Technical Spotlight**

- Utilized Laravel's built-in authentication features and implement role-based access control.
- Leveraged MySQL's optimization techniques and Laravel's query builder to optimize database queries.

stripe

 Leveraged PHP SDKs provided by PayPal and Stripe for seamless integration.

#### **Solution Highlights**

- Ensured the security of user data and payment transactions, mitigating the risk of data breaches.
- Ensured fast and reliable access to critical information.
- Optimized for seamless integration with multiple payment gateways.





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# A Jeweler Specializing in New and Pre-Owned Jewelry

Developed a point of sale (POS) system to streamline buying, selling, repairing, refunding, and transit management.

Transaction Management Data Security Payment Gateway Responsive Design

**4X** Streamlined Transaction 80% Customized Experience . . .

Seamless Payment Integration

99%

#### Challenges

- Integrating multiple technologies and platforms while ensuring compatibility and data synchronization.
- Ensuring the platform functions seamlessly across different operating systems and devices.
- Managing source code effectively, ensuring version control, and facilitating collaboration.

php

JS

#### **Technical Spotlight**

- Utilized robust APIs provided by Magento 2, PayPal, and Stripe to streamline integration processes.
- Employed responsive design techniques using HTML5, CSS, and jQuery.

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Muso

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• Utilized Git for version control.

#### **Solution Highlights**

- Ensured seamless integration, facilitating smooth transaction processes.
- Adapted seamlessly to different devices and operating systems.

UP

• Enhanced collaboration, enabling track changes and maintaining code integrity throughout the development lifecycle.



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Digital Transformation

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SAP

Store Management

### An Iconic French Luxury Fashion House

Designed a management system to streamline operations for company stores and store managers.

Database Management Modernization UI/UX Centralization

70% Streamlined Operations

45% Enhanced Scalability **9X** Improved Data Accuracy

#### Challenges

- Transferring large pre-existing datasets into the new database for automation.
- Integrating various systems and APIs, such as social media or payment gateways.
- Ensuring optimal performance of the platform, particularly with large volumes of data and concurrent user access.

#### Technical Spotlight

- Utilized Laravel's migration tool to streamline the process of transferring existing data into the new database.
- Implemented Laravel packages for integrating external systems and APIs, simplifying the integration process.
- Optimized HTML, CSS, and JavaScript code to enhance performance.

#### **Solution Highlights**

- Simplified the migration process, ensuring a smooth transition and reducing complexity, potential errors.
- Ensured seamless compatibility with external systems, enhancing usability.
- Improved platform performance, resulting in faster loading times, smoother user interactions, and enhanced overall user experience.

**Tech Stack** 



5





# Leading by Passion. Driven by Innovation

