

An aerial, high-angle photograph of an airport tarmac. A white Ryanair aircraft is parked on the right side, facing towards the top of the frame. The aircraft's tail and rear fuselage are visible, with the word 'RYANAIR' printed in blue along the side. To the left of the aircraft, there are various ground service equipment (GSE) items, including a yellow ground support vehicle, a black cargo container, and a white service vehicle. The tarmac is marked with white and red lines, and there are some yellow signs, one of which says 'OLS'. The overall scene is captured in a slightly desaturated, high-contrast style.

NeoSOFT®

Capabilities – Travel & Hospitality

Aviation

About Us

Overview



4000+
Employees



10
Global Offices



9
Development
Centers



1,00,000+ Sq.ft.
Office Space

Clientele



1500+
Clients



50+
Countries



85%
Clients Retention



22+
Industry Verticals

Achievements



2000+
Products Engineered



1500+
Applications
Developed



12+
Awards



20+
Million Development
Hours

Partners



Microsoft

 Google Cloud

 Magento



25+
YEARS OF
EXCELLENCE



CMMI DEV / 5

Certified To Deliver Quality



ISO

9001:2015
Quality Management

ISO

27001:2013
Information Security

ISO

20000-1:2011
IT Management

ISO

22301:2012
Business Continuity
Management

What We Do

Team Augmentation

A team of 4000+ Battle Tested engineers across 100+ Different Stacks.

We are your Digital Factory, dedicated teams to supercharge your development throughput.

0 Operational Overheads.

Agile & On Demand.

Fixed Scope

We offer meticulously crafted project specifications and timelines for cutting-edge development, seamless integrations and feature-rich solutions.

The NeoSOFT approach ensures your projects are delivered with precision and excellence.

Managed Services

Our IMS services helps enterprises to run Business as usual.

With strong SLA driven services, 24x7 Support, Governance and Technology expertise, we help to optimize processes and costs.

Our Expertise

We help businesses wherever they are in their digital journey. From consulting for a **digital transformation** to carving out a **technology roadmap**. Our expertise helps you to **drive ROI** from your digital initiatives.

Digital Transformation

UX/UI Consulting

Web & Mobility Solutions

Enterprise API Management

RPA

Legacy Modernization

Digital Product Engineering

Custom Software Engineering

QA Services

Maintenance

Managed Services

Infrastructure & IT Operations

Cloud Consulting

DevSecOps

Cloud Migration

Cloud Management

Data Management & Analytics

Data Engineering

Governance

B.I. & Analytics

Artificial Intelligence

M.L. Models

Model Generation

M.L. Ops

Data Science

Internet of Things

IoT Consulting

Software Defined Features

IoT Applications

Innovation Lab

MVP & POCs

Rapid Prototyping

Emerging Tech

Team Augmentation

Solution Architects

B.A.

Developers

Data Scientists

Selected Clients



Case Studies

The image features a solid black background. On the right side, there is a series of thin, red, curved lines that sweep upwards and outwards, creating a sense of motion and depth. These lines are concentrated on the right half of the image, leaving the left half mostly black.



UK's leading airline with 100+ years of service

A digital airline ticket booking system that delivers friction-free customer experience.

20

Team Members

10+ Years

Duration

Digital transformation

Automation

CX

Technologies



Solutioning

Challenges

- Dealing with tons of booking requests manually became a battleground for the client.
- A poor customer experience with delayed services was the major concern of the client.
- Complex and traditional methods to manage bulk bookings that also lacked precision and accuracy.

Solution Highlights

- Crafted a digital-ready airline ticket booking platform that drives agility and introduces seamless collaboration between both (customers & airline).
- Hassle-free ticket booking system - integrated features - ticket purchase, cancellation, refund, check-ins, etc.
- Builds a great user experience with minimal navigation, easy data access, and intuitive UI/UX.

Outcomes

35% Y-o-Y Digital Sales Growth

Digital thrust and application allowed for a deeper market penetration & enhanced CX, resulting in 35% sales growth annually.

30% Elevation in CX

Bringing ticket booking at the user's fingertips with a security promise elevated the overall customer experience.

10x Omni Channel Experiences

Airline was able to provide omni channel experiences to its customers across web & mobile platforms.

Q LOG IN

Discover Book Manage Help

India - English

I'm searching for:

☒ Flight ☐ Flight + Hotel ☐ Flight + Car ☐ Hotel ☐ Car

Fare

Return From Type 3 letters To Type 3 letters

Depart

27/12/2023



Return



Travel class

Economy



Passengers

1 adult



Looking for more stops?

[Multi city & round the world >](#)

Need inspiration?

[Explore all our destinations >](#)

Find Flights



I'm searching for:

☒ Flight
☐ Flight + Hotel
☐ Flight + Car
☐ Hotel
☐ Car

Fare

Return

From Type 3 letters

To Type 3 letters

Depart

27/12/2023

Return

Travel class

Economy

Passengers

1 adult



A Renowned Airline Known For Its Exceptional Commercial Services

Provided the airline an AWB Stock Management system to reduce manual intervention

5

Team Members

3+ Years

Duration

Web Application

Process Automation

Security

Cloud

Technologies



Solutioning

Challenges

- Traditional methods to manage airlines, import/export bulk stock, and flights data was a tedious task.
- Difficulty in finding the exact records/data on time which wasted a lot of time of staff and other stakeholders.
- Inaccurate outputs received due to human intervention in data management.

Solution Highlights

- Digitalization of data management process, reducing the scope of errors in data, duplication of work, and malpractices.
- Real-time insights on the stocks without any lag. From the initiation to the final delivery, timely updates are received with utmost transparency.
- Organized, planned, and diligence in updating stakeholders with relevant information.

Outcomes

65% Improved Operations

Automation of manual processes and simplified documentation and human interventions.

Better visibility for freight forwarders and stakeholders by enhanced cargo track & trace solution.

4x Increased Speed

Reduced the total cycle time by up to 24 hours.

Enhanced efficiency by delivering advanced reporting to regulatory bodies with 100% accuracy.

3x Better Quality & Reliability

Improve data quality: accuracy, integrity, validity, consistency, completeness. Clarity on stock - which airline, locations the stock would travel, whether airline is delayed or cancelled.



Dashboard

Create Shipment

Tracking

Invoice

Analytics

Orders

Help & Support

Log out



Search...



David

Total Shipment
37,849 +64%

Pending
10,800 -26%

On Going
5,733 +24%

Delivered
20,049 +54%

Canceled
267 -16%

Shipping Overview

Success Shipping of Cargo



Top Exporting Location



Shipment History

Updated 20 mins ago



#	Shipment ID	Origin	Destination	Date of Loading	Date of Arrival	Status	Invoice	Action
259	GH283020	Delhi	Manchester	14 Sep 2023	28 Sep 2023	In Transit		View
258	GH282456	Armenia	Sydney	12 Sep 2023	29 Sep 2023	Canceled		View
257	SD283045	Mumbai	Dublin	11 Sep 2023	30 Sep 2023	In Transit		View
256	HJ283040	Bristol	Iran	11 Sep 2022	26 Sep 2023	Canceled		View
255	JT356674	Paarl	London	10 Sep 2022	27 Sep 2023	Delivered		View
254	GH283566	Chennai	Cape town	10 Sep 2023	25 Sep 2023	Delivered		View



A Leader in APAC Airline Industry

A Leader in APAC Airline Industry.

5

Team Members

4+ Years

Duration

Web Application

Data Analytics

Product Engineering

Automation

Technologies



Solutioning

Challenges

- Inefficient data management processes for recording the crucial business data of regular airline operations.
- Poor reporting system with lack of meaningful insights further resulting in poor decision-making.

Solution Highlights

- An employee web application that enables employees to conveniently manage, upload the airport, aircraft, and flight-related data.
- Gain valuable insights by managing and downloading auto-generated reports.
- Automated data monitoring and management helped with intelligence-led decisions.

Outcomes

60% **Improved Operational Efficiency**

A digital ecosystem that enables the internal employees push data through simplified and secured channels.

Establishes collaboration and connectivity with user role-based access.

80% **Reduced Paperwork**

Digitalization to reduce redundant and manual paper jobs.

Accelerates data accuracy and minimalizes dependency.

4x **Business Intelligence**

Monitor, view & optimize airport & Flight operations. Fields & filters to monitor profitable routes, costs and other ops parameters.





A Reputed Civil Aviation Authority in Africa

An intuitive CMS interface for introducing dynamism & improved experience.

7

Team Members

3+ Years

Duration

AI/ML

SEO Friendly

Social Media Integration

Flexibility

Technologies



Solutioning

Challenges

- Lack of ownership, low visibility on user-insights, and poor user-experience.
- Managing multiple entry points for website content updates, reviewing, and ensuring synchronized updates.
- Website optimization and maintenance.

Solution Highlights

- SEO Friendly CMS website that enabled pushing dynamic content, track user movement, capture key data insights, and drive a good user experience.
- Multiple user roles and limited access for editing content allowing the site manager to ensure controlled monitoring and capture data insights.
- Responsive and scaled to match any digital device.

Outcomes

15x Accelerated Feature Releases

Allows creating web pages, edit the existing ones with huge choice of features.

Responsive and compatible with multiple devices.

75% Reduced Paperwork

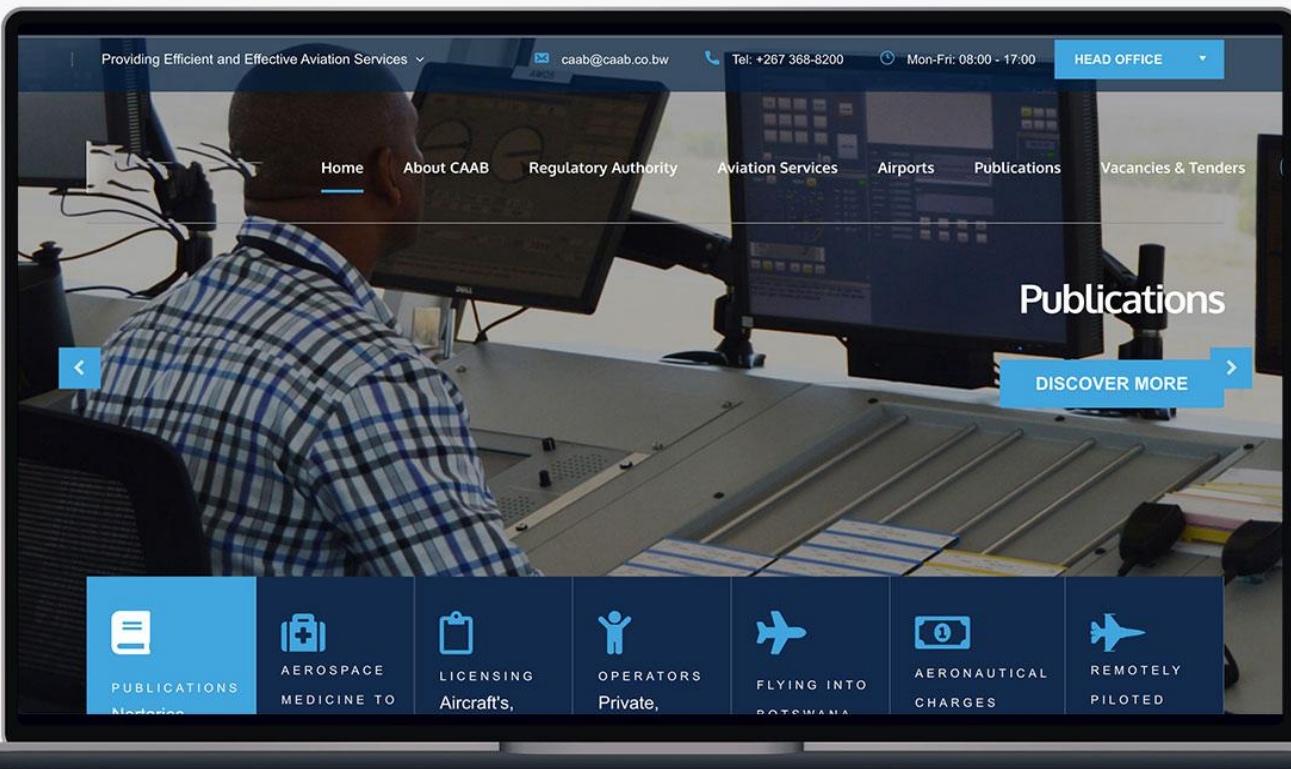
Secured access from anywhere and in compliance with web and SEO standards.

Website managers and restricted user-roles.

2x Better Business Intelligence

Enhanced features and rich functionality built a seamless user journey.

Increased traffic and user-retention.





A Leading Airline known for its Luxurious Travel

Streamlining and improving the airline revenue accounting efficiencies.

4

Team Members

5+ Years

Duration

Automation

Data analytics

Product Engineering

Data tracking

Technologies



django



Solutioning

Challenges

- Manual systems for carrying out revenue accounting operations like audits, validations, etc.
- Lack of real-time data gathering and monitoring tools for airline revenue generation information.
- Traditional methods used for pre-billing checks that resulted in poor accuracy and human errors

Solution Highlights

- A comprehensive airline solution for Agent's Billing, Revenue Accounting, Emission Cost, Oil and Fuel cost, Route Charge, Currency differences, Accounting & Financial Accounting Processes.
- Next-level data granularity and a comprehensive audit trail that helps in carrying out detailed and meaningful analysis.

Outcomes

70% Improved cash flow

The system helps with faster revenue anticipation and collection and ensures a better cash flow system.

3x Better Process Automation

All processes involved in an airline revenue building channels were automated to deliver transparency and real-time insights.

10x Enhanced accuracy

Automated revenue operations that yields 100% data accuracy and triggers better decision-making.

Executive Overview

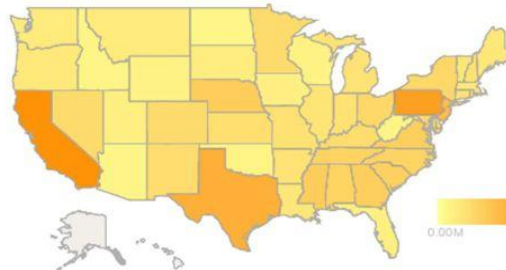
		This	Last
Net Revenue	▼ 6.11%	\$1.04M	\$1.11M
Returns	▼ 78.72%	\$21.04K	\$98.84K
Return Rate	▼ 75.80%	1.98%	8.17%

This Quarter vs Last Quarter

Monthly Sale Trends



Sales by State



Employee Performance This Quarter





The Flagship Carrier of India

Developed a CMS for ease in processing discounted fare for star alliance customers

9

Team Members

6+ Years

Duration

Digital Interoperability

Data Management

User Experience

Billing

Technologies



Solutioning

Challenges

- Manual methodologies were adopted for customer billing and fare calculation, resulting in discrepancies.
- Lack of transparency on offers and discounts rolled out to customers across POS/billing/alliance airlines.

Solution Highlights

- A CMS that allows pushing data in a centralized manner with zero glitches.
- CMS captures discounts/fares related data and builds up data - interoperability.
- Super-fast, transparent, and real-time fare clearances.

Outcomes

5x Data Interoperability

Automated Interoperability between airlines and star alliance members that provides transparency on discounts offered

0 Technical Snags

Real-time data sync-up, data mining, zero snag while ensuring 100% accurate data at the billing terminals

34% Growth in Customers

A future - proof and responsive digital solution that provides an excellent user experience leading to customer retention & loyalty

SEAMLESS CONNECTIVITY

Fly to over 700 destinations on our partner network.

Know More



Search Flight

Manage Booking

Check In

Flight Status

☐ One Way ☒ Round Trip ☐ Multi City

☐ Use Points ⓘ

From *

To *

Depart

Return

27 Dec 2023 - 30 Dec 2023





Airline in Maldives, Offering Scheduled Passenger and Charter Services

Integrating entire back-office operations through custom ERP solutions

6

Team Members

5+ Years

Duration

Digital Transformation

RPA

Database

ERP

Technologies

odoo

python™

PostgreSQL

Solutioning

Challenges

- Absence of a streamlined platform for managing accounting, HR, warehouse, and other operations that were carried out manually.
- Massive paperwork, security concerns, and human intervention resulting in errors and subsequent risks.
- Absence of a system to identify potential risks and other bottlenecks in the system.

Solution Highlights

- A unified ERP solution that facilitates the primary airline activities such as the Accounting, Purchase, HR, warehouse.
- Employed data exchange protocols and enhanced security authorization for different user roles.
- Multiple-device compatibility that provides users the flexibility to access the ERP system with defined user-centered roles.

Outcomes

90% Improved Efficiency

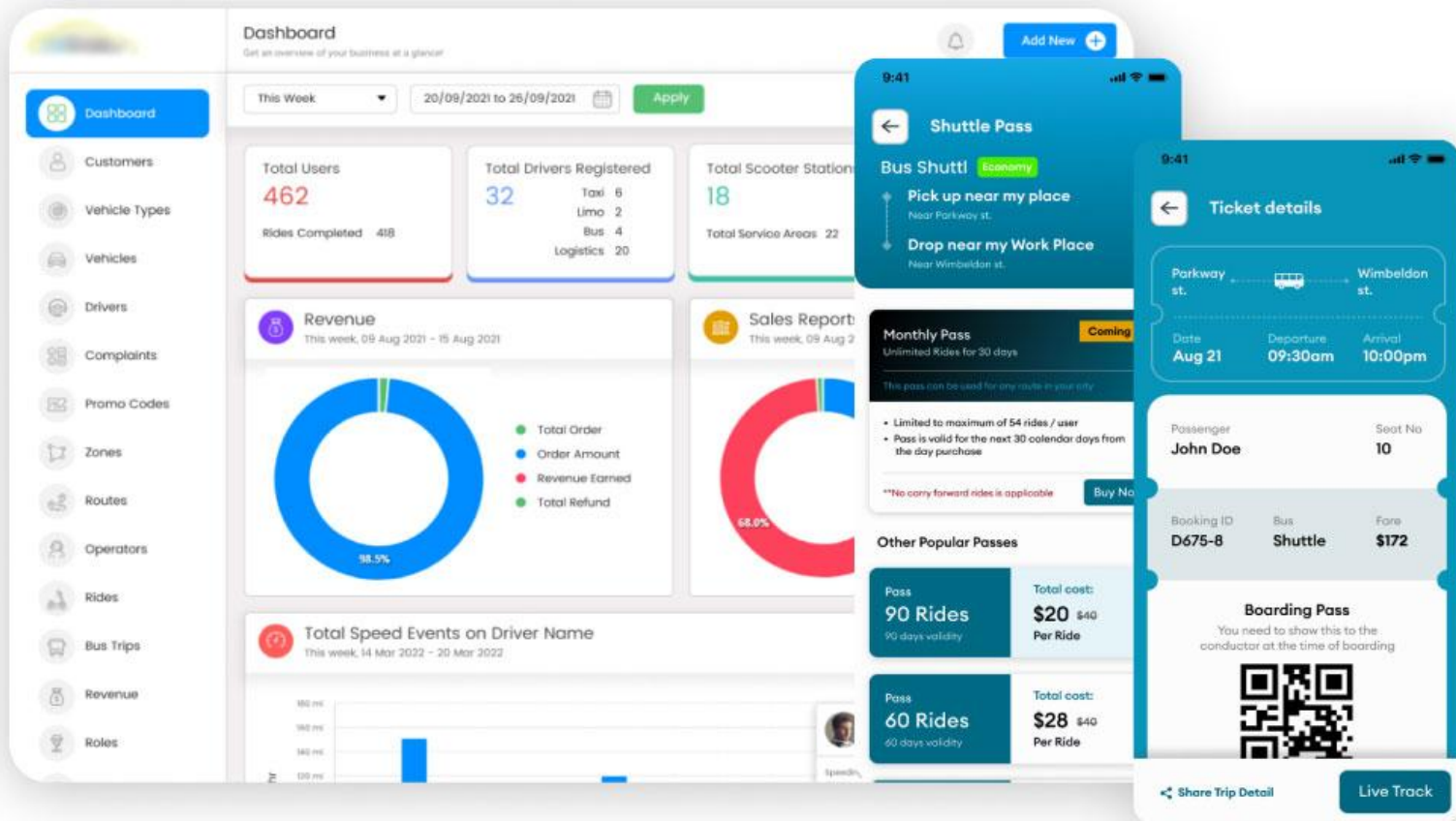
Automation of mundane tasks enhanced productivity.
Eliminated repetition of work and manual entries.

25% Reduced Operational Cost

Resource optimization thereby bringing a considerable reduction in overhead costs.
Elevated productivity and cost savings.

3x Better Data Management

Encrypted Data and security layers to combat data theft.
Data capture and dissemination in adherence with regulatory compliance.





An Australian airline logistics partner

A cohesive ERP for improved collaboration and business performance.

9

Team Members

4+ Years

Duration

ERP

Database

API Integration

Automation

Technologies



Solutioning

Challenges

- Dependency on middleware and bolt-on solutions for day-to-day critical operations.
- Plagued with data silos thereby impacting decision making.
- Sheer lack of visibility on collaborative operations.

Solution Highlights

- Robust ERP modules that natively integrate and can easily be added on an as-needed basis.
- A cloud-based integrated ERP system enabling the client to act faster and forecast with greater accuracy compared to hybrid cloud or on-premise.
- Enables cohesive work from remote locations.

Outcomes

20% Cost Savings

Enhanced resource optimization thereby bringing a considerable reduction in overhead costs.

Elevated productivity and cost savings.

3x Improved Efficiency

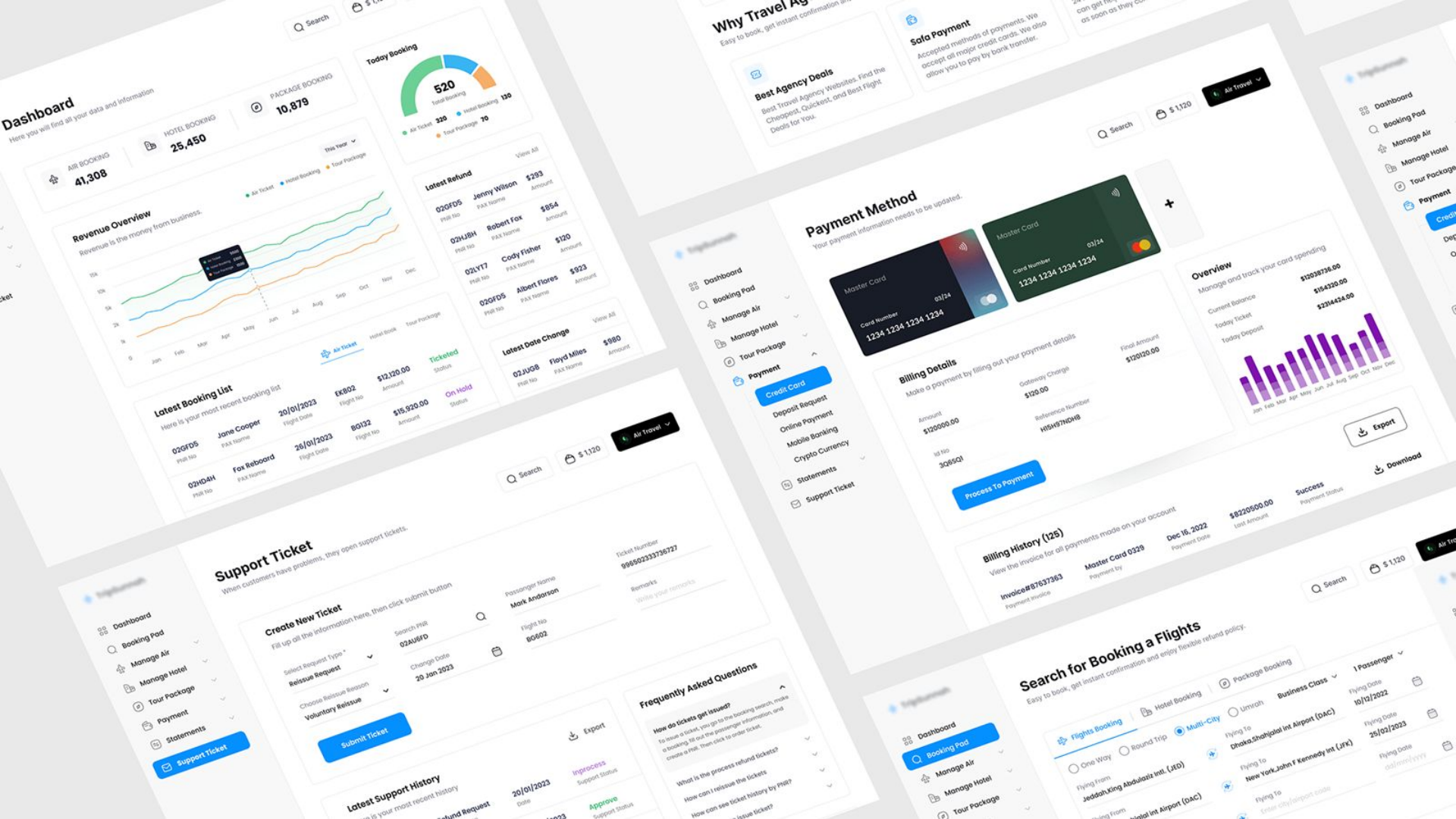
Fewer data silos and increased collaboration.

Data security, integration for upgrades cycles and customization.

5x Enhanced Visibility

Data visibility, real-time insights.

Prepares for better forecasting and decision making.



Leading by Passion. Driven by Innovation

4000+
Professionals

22+
Industries

1500+
Clients

85%
Client Retention

Thankyou

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